

MAKULU PROTECTION



2 0 2 5

MAKULU

PROTECTION



S E R V I C E S

**ARMED ESCORTS
AVIATION SECURITY
VIP PROTECTION/CPO
ARMED/UNARMED GUARDS
INVESTIGATORS
VEHICLE TRACKING
BACKGROUND CHECKS
ELECTRONIC SECURITY
CLEANING SERVICES**

PROTECT

SERVE

MAKULU

PROTECTION

TABLE OF CONTENTS:

INTRODUCTION	4
OUR MOTTO	7
COMPANY VALUES	7
OUR GOAL	7
SCOPE OF WORK	7
PRICING INFORMATION	8
COMPLIANCE	8
BENEFITS OF MAKULU PROTECTION	9
SPECIALIZED SERVICES	14
OUR PARTNERS	15
CONTACT DETAILS	18

MAKULU

PROTECTION

Introduction

Founded in 2016, **MAKULU PROTECTION** is a South African private security company specializing in armed and unarmed guarding services for both major and minor facilities. Our mission is to deliver reliable, ethical, and innovative security solutions that ensure safety, minimize risks, and build trust with every client.

We believe true protection requires a balance between physical security and operational control systems.

Many businesses underestimate internal threats or overinvest in one area, leaving themselves exposed in another.

At **MAKULU PROTECTION**, we address both – integrating human expertise with advanced systems to reduce losses and strengthen resilience.

Our organization is built on integrity, teamwork, and accountability.

We pride ourselves on openness, honesty, and collaboration, ensuring that we always do what's right for our clients and communities.

MAKULU PROTECTION would like to thank you for taking the time to view our profile.

We strive to provide the best standard of service.



MAKULU

PROTECTION

Leadership Team:



Managing Director
Zodwa Mabaso

The Managing Director of **MAKULU PROTECTION** is **Mrs. Zodwa Mabaso**, who has extensive experience in the security industry. She founded the company to bring a fresh perspective to the field and has been actively involved in the industry since 2008. Over the years, she has worked for some of the largest security companies in Gauteng, gaining valuable experience in guarding, armed response, anti-hijacking, and violent crime prevention. Her passion is to ensure that all communities have a safe and secure environment.

MAKULU PROTECTION is joined by Sales Director **Mr. Sajene Motahane**, who began his career in the security industry in 2007.

With a background in accounting and economics, Mr. Motahane plays an integral role in the Makulu family.

We are experts in security solutions and understand what truly makes a difference to our customers. We develop and demonstrate our expertise through an innovative, leading-edge approach to creating and delivering the right solutions.

Mr. Motahane's passion lies in engaging with large organizations and key role players to implement effective safety and security strategies that mitigate risks. Customer retention and satisfaction are at the heart of our service delivery – understanding the challenges our clients face, the markets in which they operate, and consistently providing the highest quality of service.



Sales Director
Sajene Motahane



Operations Director
Pieter Fourie

Guiding our operations is **Mr. Pieter Fourie**, who holds a degree in Business Management as well as a Management Advancement Program qualification from Wits Business School. He is a qualified instructor with PSIRA, NKP, and NRA, and is also a certified assessor and moderator with SASSETA. Mr. Fourie began his career in the military in 1992, later completing 10 years of service at ADT South Africa, followed by a 9-year tenure with G4S as National Head. During this time, he gained extensive experience across multiple sectors of the security industry, including aviation, mining, estates, residential, heavy industrial, construction, retail, and cash-in-transit (CIT). He has successfully managed large-scale security contracts for organizations such as George Municipality, Mossel Bay Municipality, ESKOM Western Cape, Transnet Western Cape, the Department of Home Affairs, and the Department of Agriculture, Rural Development and Land Reform across five provinces, as well as AECL and Mercedes-Benz/Daimler SA.

"Victory smiles upon those who anticipate the changes in the character of war, not upon those who wait to adapt themselves after they occur."

-Giulio Douhet

MAKULU PROTECTION



Regional Director
Saltiel Selomo

Mr. Saltiel Selomo began his career in the security industry in 1998 and brings over 26 years of experience to the field. Starting as a security officer, he worked diligently and pursued further studies to gain the qualifications and expertise that have led him to his current position as Regional Operations Director at Makulu Protection.

He previously served as Operations Manager at Red Alert Solutions, where he managed key clients such as FNB Bank City, UNISA Muckleneuk Campus, and SANBS, among others. He also held a leadership role at Bamogale Security Services, overseeing projects and contracts for the Department of Rural Development and Land Reform in the Mpumalanga region.

In addition, Mr. Selomo worked for Opera Security Solutions as Operations Manager in the North West Province, managing contracts for the Department of Health. He holds a Security Practice NQF Level 5 qualification and a UNISA Certificate with distinction.

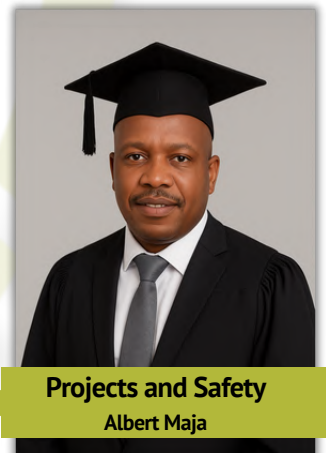
Mr. Albert Maja is a seasoned safety expert with extensive experience in both employee training and the implementation of safety management plans. He is a registered Assessor and Moderator with HWSETA, Service SETA, MERSETA, LG SETA, and ETDP SETA.

Albert holds an Honours Degree in Strategic Management, a National Diploma in Safety Management, and a BTech in Safety Management, all from the University of South Africa (UNISA).

A true training specialist, Albert dedicated 20 years to the Scaw Metals Group, where he refined his expertise in workplace safety and employee development.

His specialist areas include:

SHE Management System Implementation & Maintenance and Internal Audit
Supply of Emergency Equipment & Personal Protective Equipment
OHS Act 85 of 1993 Implementation, Emergency Preparedness, SHE
Representatives, Firefighting Training, First Aid Training & Risk Assessment



Projects and Safety
Albert Maja



Director of Technology
Marchal Morkel

At the helm of our technical operations is **Mr. Marchal Morkel**, a highly trained and internationally experienced Close Protection and Security Specialist, as well as a Hostile Environment PSD (Protective Security Detail) member. With over eight years of operational expertise across Africa and Europe's high-risk and conflict zones, Marchal brings a proven track record in executive protection, high-value asset security, hostile environment operations, and risk management – ensuring safety, precision, and professionalism in every mission.

Having led international protection teams and coordinated complex security operations for VIPs, corporate clients, and critical logistics, his leadership embodies discipline, operational excellence, and client trust.

In addition to his field expertise, Marchal holds certifications in firearms instruction, advanced tactical driving, and trauma care, setting the benchmark for performance and integrity within the protective services sector. His passion for technology drives the innovation behind our tracking, telematics, and autonomous drone systems, ensuring that MAKULU PROTECTION remains at the forefront of modern security solutions.

MAKULU

PROTECTION

Our Motto

Protect and Serve

Company Values

S-I-T-E

- Safety
- Integrity
- Teamwork
- Excellence



Our Goal



Scope of Work

MAKULU PROTECTION primarily offers close protection, security and cleaning services for residential, industrial, parastatal, and commercial facilities requiring professional support.

Our dedicated cleaning team efficiently handles all cleaning needs, ensuring a spotless and hygienic environment. Our security officers are fully licensed and trained to manage all security-related matters with professionalism and care.

We also provide electronic security and monitoring solutions to add an extra layer of protection. All security personnel are supported by advanced monitoring platforms and our **24-hour** control room, ensuring continuous assistance and rapid response when needed.

To maintain transparency and accountability, we provide weekly patrol reports and monthly performance summaries to our clients – ensuring that Makulu consistently delivers excellence in service.

MAKULU

PROTECTION

Pricing Information

MAKULU PROTECTION's pricing is always open to negotiation based on each client's specific needs, while remaining fully compliant with the law and maintaining a competitive edge in the industry.

To ensure the most effective and affordable solutions, we offer a **free security risk assessment** at your property – helping to identify and mitigate potential risks in a cost-efficient manner.

We operate strictly within the legislative framework and are committed to the well-being of our personnel. All security officers are provided with essential on-site amenities, including shelter, clean water, communication tools, PPE, and electricity. MAKULU PROTECTION adheres rigorously to the PSIRA (Private Security Industry Regulatory Authority) Code of Conduct and complies fully with minimum wage regulations as prescribed by the Department of Labour.

Compliance

Legal Entity Type:	Private Company (Pty) Ltd.
Company Name:	MAKULU Protection (Pty) Ltd.
Registration Number:	2016/204179/07
PSIRA Registration:	2671480
CSD:	MAAA1535636
PSSPF:	808222
COIDA :	990001100906
UIF:	2819786/7
NBCPSF:	LV7215
SARS :	9813433167
CAA :	SACAA/11078/ASSO
B-BBEE:	LEVEL 1



MAKULU

PROTECTION

Benefits of Makulu Protection

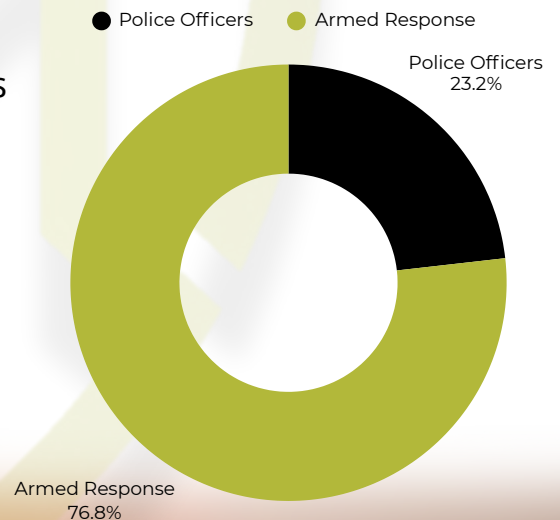
MAKULU PROTECTION offers clients both armed and unarmed security guards. We believe in building open and transparent relationships with our customers, founded on trust and mutual benefit.

By understanding our clients' unique needs, applying our expertise, and consistently delivering on our promises, we ensure superior service quality and enhanced operational and financial performance for our clients.

At Makulu Protection, we take security seriously – it's not just our service, it's our commitment.

As the private security industry continues to grow in South Africa, so does its role in protecting businesses and their customers. Data from the South African Police Service (SAPS) and the Private Security Industry Regulatory Authority (PSIRA) indicates that there are now significantly more private security officers than police officers across the country – with just over **184,000 police officers** compared to over **609,000 armed response** employees.

In practical terms, this means there is one police officer for every 413 people, while there is a private security guard for every 125 people in the population.



MAKULU

PROTECTION

Corporate Security encompasses a range of strategies and actions designed to protect a business's assets, personnel, and operations from potential threats. This includes Makulu Protection identifying, monitoring, and responding to risks that may affect a company's physical and digital assets.

What does corporate security include?

- Risk Assessment
- Security Plans
- Security Officers
- Crisis Management
- Communication

Risk Assessment:

Identifying potential threats to the business, such as theft, fraud, cyber attacks, and natural disasters.

Security Plans:

Developing plans to address threats, including security programs, surveillance systems, and emergency training.

Security Officers:

Hiring and training security officers to protect the business.

Crisis Management:

Managing physical crises, such as evacuating employees in the event of an emergency.

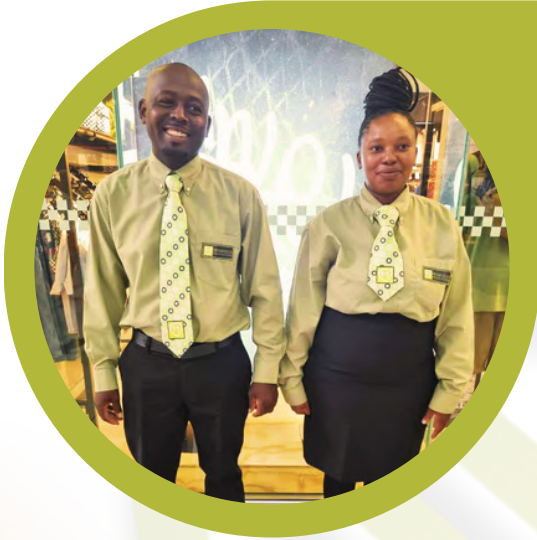
Communication:

Communicating risks and security plans to executives and management.



MAKULU

PROTECTION



Why is Corporate Security Important?

Corporate security protects a business's physical and digital assets, including intellectual property, computer systems, and employee safety.

It also helps safeguard the company's reputation while ensuring the safety of employees and customers.

How is Corporate Security Implemented?

Corporate security can be implemented through a centralized, distributed, or governance-and-oversight model, depending on the organization's size, structure, and specific security needs.

MAKULU

PROTECTION

Bicycles for Patrols:

We provide a fleet of high-quality bicycles to support security personnel in conducting regular patrols. These bicycles are ideal for navigating streets efficiently, enabling quick response times and comprehensive area coverage.



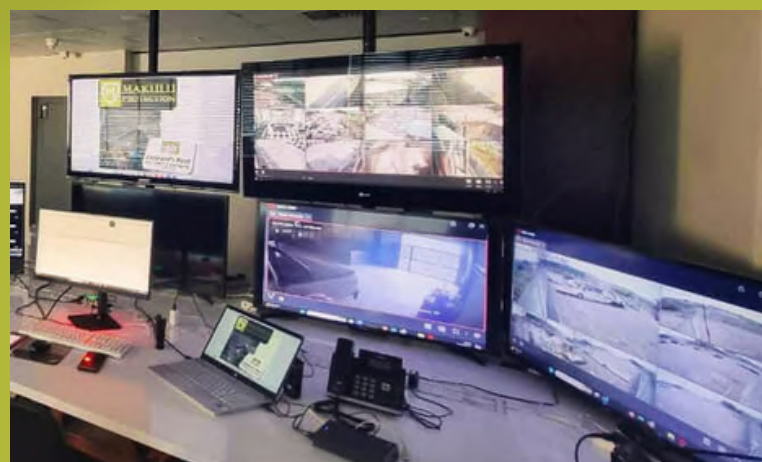
The proactive value of bicycle patrol officers cannot be overstated – our officers are trained to handle all security-related incidents and are also equipped with basic first aid skills, ensuring safety and responsiveness at all times.



Off-Site CCTV Monitoring Capacity:

Our advanced 24-hour off-site control room provides real-time CCTV surveillance and oversight for your estate. This system features high-definition cameras strategically positioned to cover all critical areas, with data accessible remotely to ensure constant vigilance and rapid incident response.

If you have any questions or concerns, please don't hesitate to contact us. We look forward to working with you to achieve your security and protection goals.



MAKULU

PROTECTION

Aviation Security:

We are fully accredited by the South African Civil Aviation Authority (SACAA) in accordance with International Civil Aviation Organization (ICAO) standards to provide comprehensive aviation security screening services. Our accreditation enables us to conduct thorough screening of passengers, baggage, airport personnel, and vehicles at both domestic and international airports, ensuring the highest levels of safety, compliance, and operational efficiency.

In addition, **MAKULU PROTECTION** is approved to operate on National Key Points (NKP) – a testament to our ability to meet and uphold stringent national security standards. This approval underscores our commitment to regulatory compliance, professional integrity, and the protection of critical infrastructure. Through continuous training, advanced technology, and adherence to best practices, we ensure that every operation aligns with both national legislation and international aviation security protocols.



MAKULU

PROTECTION

Specialized Services

- Security Risk Assessments
- Armed Escorts
- Vehicle Tracking
- Aviation Security
- Investigations
- Background checks- Criminal
- Polygraph services
- Occupational Health and safety



Client Excellence

MAKULU PROTECTION possesses specialized expertise within the security industry. We are a highly motivated and dedicated team that firmly believes the client always comes first.

Our Head Office operates from Gauteng, with the Eastern Cape region served by our George office, and Cape Town covered by our Somerset West office.

MAKULU PROTECTION is built on strong values that deliver exceptional service, affordable solutions, and effective risk mitigation. Our foundation is honesty and transparency, upheld by our management and every team member. We understand every client has unique needs, so we tailor our guarding services accordingly. Our security officers are dedicated professionals committed to protecting your premises, while our cleaning staff take pride in their work, striving for 100% customer satisfaction each month.

MAKULU PROTECTION

OUR PARTNERS:



At **IDI**, we design and develop advanced drone automation systems, delivering scalable and affordable solutions that transform industrial operations.

Our Expertise

Are built on three pillars:

IDI Serve – Analytics, command and control, and tiered support for seamless integration and maintenance.

IDI Tech – Portable and fixed drone deployment systems like the PDS, ADS Rural Tower, ADS Rugged Tower, and ADS Base.

IDI Ware – Robust software platforms including IDI Fly, Command Apps, Land Algorithms, and third-party integrations.

Our Approach

- **Discovery** – Understanding client goals and requirements.
- **Design & Development** – Creating responsive, high-performance UIs and automation systems.
- **Quality Assurance** – Rigorously testing performance across cloud and local environments.



Our technology

Enables full automation of DJI Mavic 3 drones with live streaming, fleet monitoring, and real-time analytics via the IDI Command & Control platform.

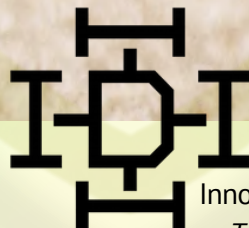
Modular systems provide flexible deployment, remote operation, and energy-efficient power options such as solar and hydrogen for rural or mission-critical sites.

Why Choose IDI

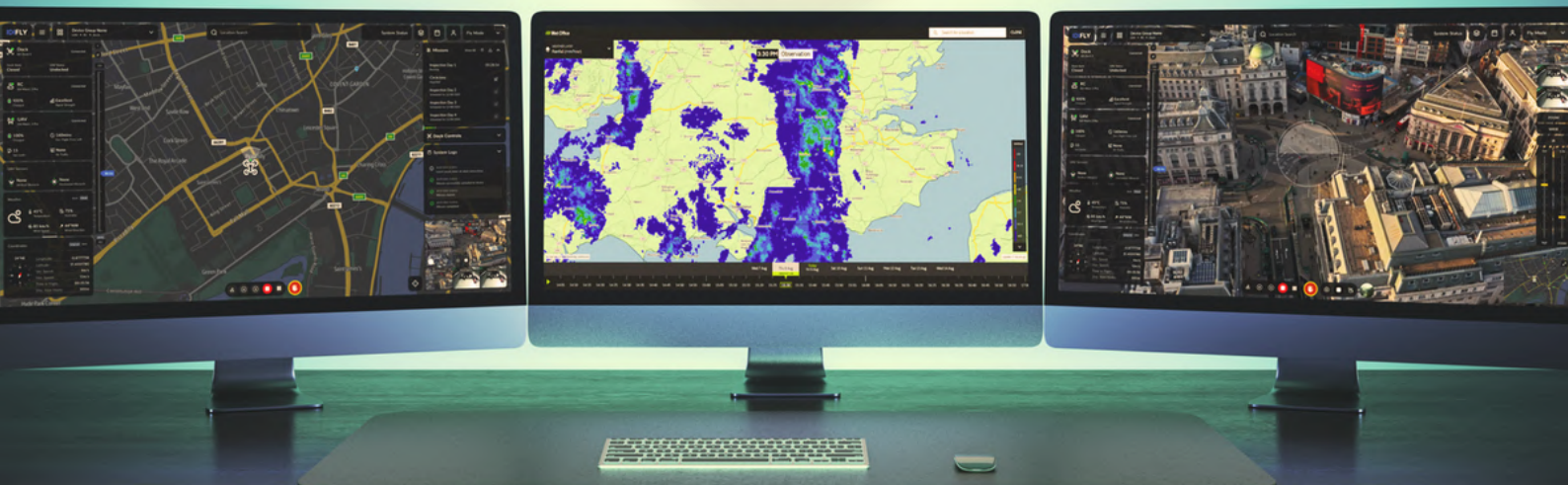
Complete hardware and software automation ecosystem.

Proven reliability and innovation in UAV technology.

**DRONE
INNOVATIONS**
THE RESIDENT DRONE
COMPANY



Innovating UAV Automation.
Trusted. Scalable. Smart.

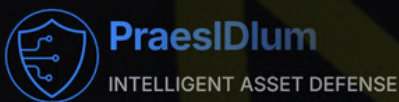


MAKULU PROTECTION

SMART SECURITY FOR SMARTER LOGISTICS

Empower your operations with intelligent visibility, protection, and control – from load to destination.

Powered by **AI**, predictive analytics, and real-time telemetry, our platform helps organizations secure assets, prevent losses, and optimize performance – with a guaranteed 99.9% uptime and sub-second response.



⚡ Industry-Leading Platform

Advanced Asset Intelligence Platform

Transform your operations with AI-powered insights, predictive maintenance, and real-time telemetry. Built for enterprise-scale asset management.

🛡️ Enterprise-grade Security ⬆️ 99.9% Uptime SLA ⚡ Sub-second Response

BUILT FOR YOUR INDUSTRY

- Mining & Quarrying
- Construction & Civil Engineering
- Agriculture
- Logistics & Transportation
- Waste Management & Recycling
- Oil, Gas & Fuel Transport
- Manufacturing & Industrial Operations

Praesidium

Delivers enterprise-grade asset tracking and IoT intelligence designed for complex, high-performance environments.



Driver Behaviour



Predictive Maintenance & Cycles



Route Planning & Cost per trip



Tip Detection



Real-time Telemetry & IoT Intergration



Fleet Tracking & Productivity



MAKULU PROTECTION



ALARM SYSTEMS | ELECTRIC FENCING | ACCESS CONTROL | CAMERAS | SOLAR & UPS
SOLUTIONS | GATE AUTOMATION | SMART APP CONTROL

*To enhance safety and peace of mind through integrated,
high-quality security solutions.*



Advanced Protection. Trusted Performance.

About Us

Viper Security Solutions is a rapidly growing provider of CCTV, alarm, solar and surveillance systems.

We deliver cutting-edge technology, expert consultation, and reliable support to keep your property safe.

MAKULU

PROTECTION

Led by a team of seasoned professionals with years of industry experience, MAKULU PROTECTION is committed to being a client-focused and results-driven private security company – offering high-quality services at affordable, mid-to-upper range pricing within the security industry.

Our greatest competitive advantage lies in the extensive experience of our leadership team and the specialized skills they bring to every aspect of our operations. This expertise allows us to deliver innovative, reliable, and effective security solutions tailored to the unique needs of each client.

*Do not delay, call **MAKULU** today to protect and serve your family, business, information and assets immediately!*



Contact:



Gauteng

Sales Director - *Sajene Motahane*

066 137 8469 | 078 483 0912

Email Address: control@makuluprotection.co.za

Mpumalanga

Regional Operations Director - *Mr. Saltiel Selomo*

076 441 9767

Email Address: operations@makuluprotection.co.za

Physical and Postal Address: 1412 Chris Hani Village, Katjibane, 0430

Emfuleni

Sales Director - *Sajene Motahane*

066 137 8469 | 078 4830 912

Email Address: control@makuluprotection.co.za

Physical and Postal Address: 12347 Boleu Street, Sebokeng Zone 11, Emfuleni, 1983

Western Cape

Operations Director - *Pieter Fourie*

081 810 9572 | 076 441 4576

Email Address: fouriep@makuluprotection.co.za

Physical and Postal Address: 31 Rand Street George, Industrial, George, 6536

HQ

Control Room

087 265 0808